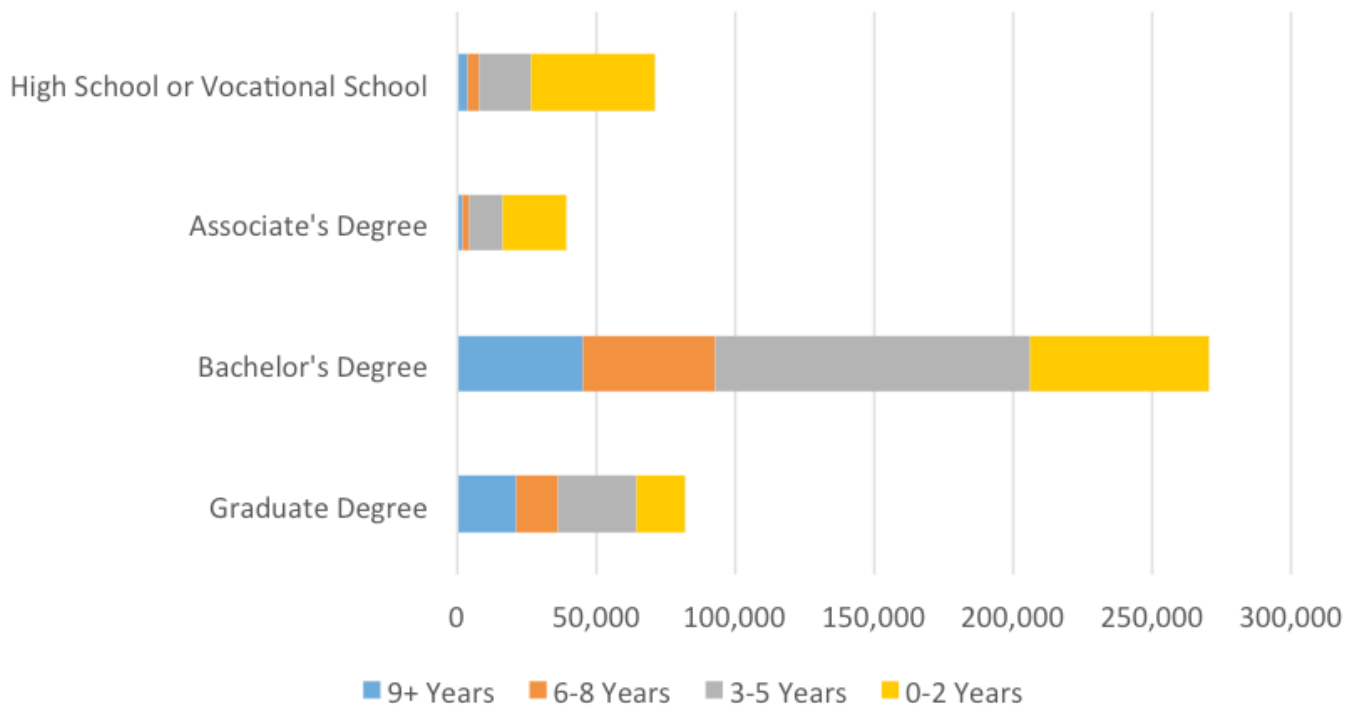


Labor Market Facts:

- 812,518 jobs posted annually
- Hiring demand is 2,730 postings per 10,000 employed (4th)
- Average salary is \$70,783 (Q2, 2016)
- Cost of living index is 133.6% of national average
- U.S. purchasing power is \$52,991 (national average is \$53,084)
- Annual job turnover is 9.2%
- Unemployment rate is 4.0%

Education and Experience Requirements



TOP OCCUPATIONS	# OPENINGS	AVERAGE SALARY
REGISTERED NURSE	16,990	\$76,000
SOFTWARE ENGINEER	9,598	\$110,100
SYSTEMS ENGINEER	7,247	\$113,900
CLASS A CDL DRIVER	7,240	\$40,900
ADMIN. ASSISTANT	6,498	\$48,200
JAVA DEVELOPER	6,237	\$110,100
SALES ASSOCIATE	5,809	\$22,200
NETWORK ENGINEER	4,963	\$112,000
TRUCK DRIVER	4,776	\$40,900
PHYSICAL THERAPIST	4,759	\$88,300
SALES REP.	4,598	\$61,100
BUSINESS ANALYST	4,383	\$107,300
SYSTEMS ADMIN.	4,134	\$96,700
PROGRAM ANALYST	3,608	\$98,200
SOFTWARE DEV.	3,375	\$110,100
ACCOUNTANT	3,278	\$82,900
CUSTOMER SVC. REP.	3,202	\$36,500
ASSISTANT MANAGER	3,147	\$60,900
SALES CONSULTANT	2,952	\$61,100
SECURITY ENGINEER	2,937	\$106,800

TOP SKILLS	%
CUSTOMER SERVICE	15.20
MICROSOFT OFFICE	15.0
SCHEDULING	12.51
PROJECT MANAGEMENT	11.92
BUDGETING	11.91
SALES	9.67
SUPERVISORY SKILLS	8.83
SQL	7.09
SOFTWARE DEVELOP.	6.75
STAFF MANAGEMENT	6.22
JAVA	6.20
ORACLE	5.76
LINUX	5.38
ACCOUNTING	5.13
REPAIR	4.97
INFORMATION SYSTEMS	4.90
BUSINESS DEVELOPMENT	4.73
RETAIL	4.63
TECHNICAL SUPPORT	4.51
JAVASCRIPT	4.27

Hiring Demand by Industry

