# NOVA COLLEGE-WIDE COURSE CONTENT SUMMARY ECO 150 – ECONOMIC ESSENTIALS: THEORY AND APPLICATION (3 CR.)

#### **Course Description**

Presents a broad overview of microeconomic and macroeconomic theory with application to current economic situations. Introduces concepts, policies, and theories in addition to models of domestic and global economies. **This is a Passport and UCGS transfer course.** Lecture 3 hours. Total 3 hours per week.

**Please note:** Credit will be awarded for either ECO 150: Economic Essentials: Theory and Applications or ECO 120: Survey of Economics.

#### **General Course Purpose**

The purpose of this transfer level course is to provide students with an introduction to economic principles to increase understanding of domestic and global economic issues. This course serves as a lower division major requirement for programs requiring a basic understanding of economics. This course is not intended for students majoring in Business or Economics at a four-year university.

## **Course Prerequisites/Corequisites**

None.

### **Course Objectives**

Upon completing the course, the student will be able to:

- Communication
  - o Demonstrate college-level communication skills.
- Data Literacy
  - o Identify economic similarities and differences among nations using statistical information
- Technological Competency
  - o Retrieve relevant economic data from web-based sources and databases
- Critical Thinking Skills
  - Assess the credibility of given economic theories and economic data to determine whether certain conclusions or consequences are supported by the information provided.
- Definition and Scope of Economics
  - o Topics: Economic Behavior, Categories of Resources, Scarcity, Choice, Opportunity Cost
  - Explain the social, historical and economic impact of scarcity and choice on the individual as well as the domestic and global economy using economic models and current applications
- Market interactions
  - Topics: Competitive Markets, Demand, Supply, Market Equilibrium; Price Elasticity of Demand;
    Government Price Controls; Labor Market
  - o Recognize differences in Market Supply and Demand. Identify the impact of changing prices versus changing determinants of supply and demand in theory and in practice
  - o Identify types of price controls, critical shortages or examples of surpluses in global markets
  - o Interpret the relationship between today's labor market and the demand and supply model
  - Define and graph demand and supply of labor curves and include changes in the equilibrium wage rate and quantity of labor employed.
  - Interpret price elasticity of demand coefficient values and determine the direction of price changes to increase total revenue.
  - Determine the equilibrium price and quantity when given either data or a graph of Supply and Demand.
- Gross Domestic Product

- Topics: Expenditure Approach to Measuring GDP; Real and Nominal GDP; Causes of Economic Growth.
- o Distinguish between Real and Nominal GDP; calculate GDP Per Capita
- o Compare and explain differences in the real GDP Growth Rate in different nations and situations
- Inflation, Unemployment, and the Business Cycle
  - Topics: types and causes of unemployment and inflation; measuring inflation, the four parts of the business cycle.
  - Connect short term fluctuations in the GDP growth rate with types of inflation and unemployment.
  - o Retrieve data and explain differences in unemployment rates and inflation rates among nations.
  - Identify business cycle positions in theory and the current economy
  - o Calculate inflation and unemployment rates
- Fiscal Policy and Monetary Policy
  - Topics: Fiscal and Monetary Policy Tools, National Debt, Government spending, and tax multipliers; Federal Reserve; money creation and deposit multiplier
  - o Identify tools of fiscal and monetary policy in the macroeconomy.
  - o Identify fiscal and monetary policymakers and their limitations
  - o Identify how expansionary or contractionary fiscal and monetary policies are used in various economies to address a specific economic problem
  - o Identify and calculate appropriate multipliers
- Production and Costs
  - o Topics: Short Run Cost Curves and Long-Run Cost Curves; Categories of Profit
  - Identify differences between perfectly competitive. natural monopoly and pure monopoly market structures.
  - o Graph and explain how firms in each market determine price, output, and profit.
  - o Identify economic profit, normal profit or loss from a graph
- International Trade
  - Topics: Comparative Advantage, Production Possibilities Frontier and Gains from Trade; Free trade and Protectionism,
  - Calculate comparative advantage between two nations and be able to identify goods imported and exported in the context of the Production Possibilities Model
  - Compare economies using protectionism versus free trade illustrating the advantages and disadvantages of each.

## Major Topics to be Included

- Definition and Scope of Economics
- Market Interactions
- Gross Domestic Product
- Inflation, Unemployment, and the Business Cycle
- Fiscal Policy and Monetary Policy
- Production and Costs
- Market Structure
- International Trade