

**NVCC COLLEGE-WIDE COURSE CONTENT SUMMARY
CON 110 - CONTRACT SUPPORT PLANNING (3 CR.)****COURSE DESCRIPTION**

Teaches Contract Support Planning which is a phase of the acquisition process where communication between the customer and acquisition professional is imperative. Introduces a process for knowing customers and their requirements from strategic and small business perspectives, supporting customers and providing them with what they need, when they need it and at a reasonable price. Applies support in the contracting community of practice for information and resources to satisfy this requirement.

Lecture – 3 hours per week.

GENERAL COURSE PURPOSE

This course concentrates on understanding the contracting flow of authority from Congress to the Contracting Officer. Also, it covers an overview of laws, regulations, directives and policies relevant to the purchase of goods and services by the Department of Defense, Military Services and other Federal agencies. Further topics covered are planning a solicitation, evaluating quotes, and selecting a contractor for award.

RECOMMENDED CO-REQUISITES OR PRE-REQUISITES

None

COURSE OBJECTIVES

Upon completion of this course the student will be able to understand the contract environment in more detail to include:

- Contracting flow
- Contract Law
- Strategic policy
- Support strategy
- Federal Acquisition Regulations
- Strategic and tactical market research
- Requirements documents strategy
- Socioeconomic programs
- Simplified acquisition methods
- Competition requirements
- Characteristics of best value

MAJOR TOPICS TO COVERED

- The contract environment and the significance of support strategy.
- Market research skills on the inter-net.
- The purpose of requirements documents to fulfill an assignment.
- The purpose of socioeconomic programs.
- The importance of competition to best value in contracting.