

CAREER LADDER BUSINESS & FINANCE

Last Updated: February 2025

NOVA

Northern Virginia
Community College

www.nvcc.edu/LMI



Banking & Finance

Receptionists, Tax Preparers,
Office Assistants, Bank Tellers,
Administrative Assistants

\$15.10 - \$22.67/hr.
7,095 Postings



Admin Support & Human Resources

Receptionists, Office
Assistants, Administrative
Assistants, Customer Service
Representatives, Office
Services Specialists

\$15.10 - \$20.33/hr.
10,447 Postings



Sales & Marketing

Brand Ambassadors and
Event Specialists, Sales
Assistants, Telemarketers

\$15.70 - \$19.53/hr.
901 Postings

High School Diploma or GED



Certificate or Diploma (1-2 yrs.)

Diploma, Certificate, License,
and/or Apprenticeship Programs



Associate Degree (2 yrs.)

License or certificate
and/or Apprenticeship Programs



Bachelor's Degree (4 yrs.)



Post-Graduate Degree



Accounting Clerks,
Bookkeepers, Insurance Claims
Processors/Representatives

\$22.36 - \$23.13/hr.
1,679 Postings

Mortgage and Loan Processors,
Loan Interviewers, Bill and Account
Collectors, Credit Counselors,
Billing Clerks, Auditing Clerks

\$53,896 - \$63,311/yr.
2,920 Postings

Accountants, Auditors, Acquisition
Analysts, Business Analysts,
Budget Analysts, Credit Analysts,
Financial Analysts, Insurance Sales
Agents and Underwriters, Personal
Financial Advisors, Loan Officers,
Risk Management Specialists,
Personal Bankers, Branch
Managers, Finance Directors

\$63,951 - \$192,634/yr.
21,030 Postings

Controllers, Chief Financial
Officers, Chief Executive Officers

\$192,634 - \$286,056/yr.
4,800 Postings

Office Managers, Payroll
Specialists, Bookkeepers

\$23.13 - \$28.30/hr.
6,051 Postings

Human Resources Assistants,
Training Specialists,
Executive Assistants

\$56,558 - \$91,656/yr.
3,512 Postings

Benefits Specialists,
Recruiters, Management
Analysts, Administrative
Managers, Compliance
Managers, Project Managers,
Training Managers, Human
Resources Managers, General
and Operations Managers

\$99,131 - \$179,157/yr.
20,194 Postings

Chief Executive or
Financial Officers

\$192,634 - \$286,056/yr.
4,800 Postings

Marketing Representatives,
Account Managers, Sales
Supervisors, Real Estate Agents

\$22.58 - \$35.86/hr.
3,838 Postings

Graphic Designers,
Marketing Specialists,
Communications Specialists

\$72,400 - \$91,174/yr.
4,443 Postings

Sales Representatives,
Sales Engineers, General
and Operations Managers,
Communications Managers,
Sales Managers, Marketing
Managers, Advertising Managers,
Project Managers, Market
Research Analysts

\$91,174 - \$195,903/yr.
21,473 Postings

Chief Executive or
Financial Officers

\$192,634 - \$286,056/yr.
4,800 Postings

Occupations grouped by level of education typically required for employment, as determined by the Bureau of Labor Statistics (BLS). Openings represent the total number of online job postings from January 1, 2024 to December 31, 2024 in the NOVA region, as compiled by Lightcast. Wages represent the 25th percentile of hourly pay for positions at the High School/GED and Certificate/Diploma levels, and median annual salaries for positions at the associate, bachelor, and post-graduate degree levels. Wages calculated by Lightcast based on 2023 Occupational Employment and Wage Statistics (OEWS) data from the BLS.