Alliance Memorandum of Understanding

This Alliance Memorandum of Understanding ("MOU") is between University of Phoenix, Inc. ("University") with its principal place of business at 4025 S. Riverpoint Parkway, Phoenix, Arizona 85040 and Northern Virginia Community College ("NOVA") located at 4001 Wakefield Chapel Road, Annandale, Virginia 22003.

Benefits Offered by University:
1. The University will provide a five percent (5%) tuition reduction and a one hundred percent (100%) Prior Learning Assessment ("PLA") fee waiver to new students entering into a Bachelor Level Degree Program at University who obtain an Associate's Degree from NOVA after the effective date of this MOU. After the effective date of this MOU and after the date the student has been confirmed as having any Associate's Degree from NOVA, reduced tuition will apply to the then current rates at the time the student enrolls in a course. All students are subject to the University's admission policies as listed online.
2. The University will provide a five percent (5%) tuition reduction and a one hundred percent (100%) PLA fee waiver to NOVA's employees who enter into a Bachelor Level Program or higher, including professional development courses and certificate programs, who meet the University's admission standards. After the effective date of this MOU and after the date the student identifies as an employee of NOVA, reduced tuition will apply to the then current rates at the time the student enrolls in a course. All students are subject to the University's student policies as communicated.
3. The University will provide a one hundred percent (100%) PLA fee waiver to students for the assessment of professional training that has not been transcribed as transferrable college level credit towards a degree program offered at NOVA. The MOU will cover training completed at NOVA after the effective date of this MOU. Coursework which is remedial or developmental in nature is not eligible for assessment. All students are subject to the University's prior learning assessment policies as communicated.
4. The University shall provide a Course Transfer Guide ("CTG") in a PDF file which will include course-by-course transfer categories for lower division degree applicable college level courses from NOVA that are eligible for credit towards general education and elective categories at the University. Students shall be subject to the University's transfer policies. Additional general education credits may be needed to fulfill specific degree program requirements.
5. A minimum grade of "C" (2.0) is required to waive a University undergraduate--required course.
6. The University shall provide a sample Program Transfer Guide ("PTG") illustrating how an Associate's Degree may transfer to a Bachelor's Degree offered at University. The School agrees to permit the University to publish the PTG publicly on phoenix.edu.
7. The University will provide a link from NOVA's campuses internal website to a University website to assist students and employees with enrollment.
8. The University will provide information to support NOVA's internal promotion of the benefits offered by University through this agreement.
9. University is currently accredited by an approved regional accrediting body. NOVA may terminate this agreement immediately upon an adverse change in accreditation status.

NOVA Contributions:
1. NOVA represents and warrants that NOVA is an Associate-Degree Granting Institution currently accredited by an approved regional accrediting body. NOVA agrees that it is its responsibility to notify University immediately of any adverse changes in NOVA's accreditation status. University may terminate this agreement immediately upon a change in accreditation status and/or if NOVA fails to notify University of a change in accreditation status.
2. NOVA will make a downloadable copy of their course catalog available on an annual basis for University of Phoenix course transfer evaluations. NOVA agrees to permit the University to publish the Course Transfer Guides publicly on phoenix.edu.
3. Subject to NOVA's policies, NOVA will work with the University to communicate the benefits of this MOU and the many educational opportunities available at the University.

General Terms and Conditions:
1. This MOU becomes effective on the date both parties have signed the MOU. Either party may terminate this MOU upon thirty (30) days prior written notice. If either party believes that the MOU might violate any law or regulation, adversely affect its accreditation, or any license or exemption issued by a Federal or State educational board or commission, either party may terminate the MOU immediately upon written notice to the other party.
2. The University may use NOVA's name verbally for reference purposes only. NOVA grants the University the right to use NOVA's name and logo in writing for purposes of this MOU only.
3. Each party acknowledges that the relationship with the other is that of an independent contractor.
4. Each party agrees to abide by all applicable Federal and State Laws.
5. This MOU does not create any rights, title, or interest for any entity other than the University and NOVA.

Dr. Robert G. Templin, Jr.  
President, Northern Virginia Community College  

Date: 2-10-12

William Pepticelli, PhD.  
President, University of Phoenix, Inc.  

Date: 2-13-92
AMENDMENT NUMBER 1
TO THE ALLIANCE MEMORANDUM OF UNDERSTANDING BETWEEN
UNIVERSITY OF PHOENIX, INC. AND NORTHERN VIRGINIA COMMUNITY COLLEGE

The Alliance Memorandum of Understanding by and between University of Phoenix, Inc. ("University") and Northern Virginia Community College ("Client") effective February 13, 2012 ("Agreement") is hereby amended by this Amendment Number 1 ("Amendment") as follows:

Paragraphs 1 and 2 under the "Benefits Offered by University" section shall be deleted in its entirety and replaced with the following:

1. The University will provide a ten percent (10%) tuition reduction and a one hundred percent (100%) Prior Learning Assessment ("PLA") fee waiver to new students entering into a Bachelor Level Degree Program at University who obtain any Associate's Degree from NOVA after the effective date of this Amendment. After the effective date of this Amendment and after the date the student has been confirmed as having any Associate's Degree from NOVA, reduced tuition will apply to the then current rates at the time the student enrolls in a course. All students are subject to the University's admission policies as listed online.

2. The University will provide a ten percent (10%) tuition reduction and a one hundred percent (100%) PLA fee waiver to NOVA's employees who enter into a Bachelor Level Program or higher, including professional development courses and certificate programs, who meet the University's admission standards. After the effective date of this Amendment and after the date the student identifies as an employee of NOVA, reduced tuition will apply to the then current rates at the time the student enrolls in a course. All students are subject to the University's student policies as communicated.

This Amendment shall become effective on the date both parties have signed this Amendment.

Except as amended herein, the terms and conditions in the Agreement shall remain and continue in full force and effect.

Each party represents and warrants that the person executing this Amendment is duly authorized to bind and to act on behalf of his or her respective institution.

The Client agrees that it will not disclose the terms of this Amendment to any unrelated third party without the University's prior written consent.

Agreed and accepted:

NORTHERN VIRGINIA COMMUNITY COLLEGE

Melynn Schiavelli
Printed Name
Executive Vice President, Academic and Student Services
Title
April 9, 2014
Date

UNIVERSITY OF PHOENIX, INC.

James H. Eckhoff
Printed Name
Senior Vice President, Workforce Solutions
Title
April 11, 2014
Date