

# RESEARCH NOTE

Loss/Momentum Framework at NOVA Series: 6. SWOT Findings

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**Loss/Momentum Framework at NOVA:  
Action Plan – Findings from Strengths-Weakness-Opportunities-Threats (SWOT) Analysis**

This Research Note describes the Action Plan using findings from the Strengths-Weakness-Opportunities-Threats (SWOT) analysis.

**Action Plan: Findings from SWOT Analysis**

	Connection	Entry	Progress	Completion
<b>Strengths</b>	<ul style="list-style-type: none"> <li>• Letter of Acknowledgement</li> <li>• Admin Packet</li> <li>• HSO (weekly listing)</li> <li>• HS Parents &amp; Senior letters/cards</li> <li>• Campus Visits</li> <li>• Start Strong</li> <li>• Dual Enrollment Program</li> <li>• Financial Aid Sessions for parents and students</li> <li>• Pathway to the Baccalaureate Program: powerful recruitment tool</li> <li>• Presence at local military installations</li> <li>• CBOs</li> <li>• Great promotion of Cybersecurity thanks to governor</li> </ul>	<ul style="list-style-type: none"> <li>• Math/ English Redesign</li> <li>• Policy Mandate</li> <li>• Student Life and Club</li> <li>• GPS and Pathway advisors</li> <li>• Assigned faculty advising as an expectation</li> <li>• DE and CBO staff help students register</li> <li>• Online admission application; immediate admission for most students upon submission</li> </ul>	<ul style="list-style-type: none"> <li>• Increased number of full time students</li> <li>• High percentage of students intending to transfer</li> <li>• Enrollment of large number of high school seniors</li> <li>• Various retention efforts</li> <li>• Emphasis on Student Success</li> <li>• Focus on Students</li> <li>• Process Improvement</li> <li>• Financial Aid</li> <li>• Extending high-demand programs to more campuses (e.g., Engineering)</li> <li>• Virtual advising</li> <li>• Strong faculty advising in many A.A.S. programs</li> <li>• Clear, mandated curriculum pathway in medical and Veterinary Technology programs and few core electives in</li> </ul>	<ul style="list-style-type: none"> <li>• Guaranteed Admissions Agreements</li> <li>• Strong relationship with GMU</li> <li>• Pathway to the Baccalaureate</li> <li>• GPS Initiative</li> <li>• ATD efforts</li> <li>• Embedded transfer advisors from universities</li> <li>• Were SOC members, maintain GoArmyEd paths</li> </ul>

	Connection	Entry	Progress	Completion
			many A.A.S. programs <ul style="list-style-type: none"> <li>• Articulation agreements and online advising sheets that guide students preparing to transfer</li> <li>• Availability of online courses/multiple terms</li> </ul>	
<b>Weaknesses</b>	<ul style="list-style-type: none"> <li>• Admit Packet, electronic format</li> <li>• Enrollment cancellation</li> <li>• Lack of differentiation of process for older students</li> <li>• Intention of applicants?</li> <li>• Image in a highly educated region; hard to reach parents and hard to convince guidance counselors that NOVA is more than a last resort</li> <li>• Hard to promote individual programs</li> <li>• Lack of specialized programs and services marketed towards adult learners</li> </ul>	<ul style="list-style-type: none"> <li>• VPT Issues</li> <li>• Contextualization</li> <li>• Lack of strong early alert system</li> <li>• Uneven advising for continuing students</li> <li>• Lack of comprehensive, user-friendly online self-advisement system</li> <li>• Not always easy to get personalized help</li> <li>• No guidance when selecting a program as part of the application process</li> <li>• Not good at recruiting our own Workforce students</li> <li>• Connecting with and advising adult learners at the beginning of their education</li> </ul>	<ul style="list-style-type: none"> <li>• Part time students</li> <li>• Work / Study Balance</li> <li>• Primary Earners</li> <li>• Lack of online, user-friendly degree progress auditing tools</li> <li>• Lack of internships</li> <li>• Too many students still self-advise</li> <li>• Far too many General Education courses, some of which don't meet university General Education requirements</li> <li>• Second course in a sequence may not run; major problem if students need 201-202 of a world language</li> <li>• Too many courses overall; this spreads us too thin and can lead to confusion about appropriate choices to fulfill electives</li> <li>• Too many programs with 0-5 graduates per year; many career studies certificates never have many grads and do not meet Gainful Employment requirements. Trying to keep every program of interest to</li> </ul>	<ul style="list-style-type: none"> <li>• Students transfer without degree</li> <li>• Lack of Career Placement of NOVA Graduates</li> <li>• Weak links to local businesses</li> <li>• Lack of alignment between some curricula and transfer or employer needs</li> <li>• Many advisory committees rarely meet, very few meet twice per year as required by NOVA policy, and at most advisory committee meetings faculty talk more than advisors</li> <li>• Composition of advisory committees good but not great so some programs don't get the best advice to prepare students for employment</li> <li>• Transferability of courses?</li> <li>• Even if courses transfer, they may not be applicable to a particular degree; some are not applicable to almost any programs</li> <li>• Students hate to take PED and SDV, which are required by VCCS policy but</li> </ul>

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			<p>faculty leads to allowing classes to run with very small enrollment, which in turn requires is to not run developmental classes as small as they should be.</p> <ul style="list-style-type: none"> <li>• More dynamic scheduling to meet the needs of working adults.</li> <li>• Inconsistencies in process and service by location</li> </ul>	<p>do not meet transfer requirements in most programs at most senior institutions</p> <ul style="list-style-type: none"> <li>• Providing students with a compelling reason to complete credential (prior to transfer)</li> </ul>
<b>Opportunities</b>	<ul style="list-style-type: none"> <li>• Social Media</li> <li>• Customized Admit Packets</li> <li>• Define and document a “next steps” pathway at every stage</li> <li>• Target recruitment of special populations (veterans, incumbent workers)</li> <li>• Marketing</li> <li>• Adult student population</li> <li>• Veterans</li> <li>• Credit for work experience and other prior learning (licenses, AP)</li> <li>• Publicize the CPL already available; NOVA is a leader in this area, especially for military and veteran students</li> </ul>	<ul style="list-style-type: none"> <li>• Linked Classes</li> <li>• (English &amp; Social Studies)</li> <li>• Technology Tools</li> <li>• Block Scheduling and recommended courses by major</li> <li>• VCCS Mathways <ul style="list-style-type: none"> <li>○ Co-requisite model</li> <li>○ Improving VPT</li> </ul> </li> <li>• Trends in enrollment and success for credit math courses for those college ready</li> <li>• Math VPT preparation?</li> <li>• Work with our Workforce staff to develop links between training and credit courses</li> <li>• Packaging working adult friendly programs</li> </ul>	<ul style="list-style-type: none"> <li>• Financial Aid</li> <li>• Beyond Financial Aid</li> <li>• Flexible class hours</li> <li>• Improved Student Services</li> <li>• Target programming to better accommodate student demand</li> <li>• Increase scholarship aid available through the Foundation</li> <li>• Guided pathways</li> <li>• Stackable credentials?</li> <li>• Good time to close not-very-useful programs</li> <li>• Eliminate courses offered primarily because someone wants to teach them</li> <li>• Reduce number of courses approved to meet NOVA General Education requirements—be sure those remaining transfer well as equivalent courses that meet most universities’ general education requirements</li> </ul>	<ul style="list-style-type: none"> <li>• Reverse Transfer with area Universities</li> <li>• Process Improvement</li> <li>• Building strong links to local businesses</li> <li>• Internship Programs</li> <li>• Create job placement centers</li> <li>• Find employers willing to host interns</li> <li>• Enforce advisory committee policies (have good committees, meet at least twice annually and LISTEN to them)</li> <li>• Keep required courses to the minimum needed (don’t pad with core courses to increase FTES in that discipline)</li> </ul>

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<b>Threats</b>	<ul style="list-style-type: none"> <li>• Improvement of Labor Market</li> <li>• Fulltime employment</li> <li>• Day Care/ Family Issues</li> <li>• Transportation</li> <li>• Cost of text books</li> <li>• Competition from for-profit schools with easier processes</li> <li>• Students unable to qualify for financial aid (SAP and other reasons)</li> <li>• Negative press</li> <li>• Other choices for education in region</li> <li>• Nasty articles by Jay Mathews</li> <li>• RBC and senior institutions offering DE in our area with lower standards (so schools happy because anyone can teach or take anything)</li> </ul>	<ul style="list-style-type: none"> <li>• Lack of alternatives (Workforce Classes)</li> <li>• (Adult Education Classes)</li> <li>• Offering services to scale and using technology to expand reach (ex. Orientation)</li> </ul>	<ul style="list-style-type: none"> <li>• Economic challenges</li> <li>• Lack of role models</li> <li>• One-time financial crisis support</li> <li>• Lack of specific goals</li> <li>• Underprepared for College Work</li> <li>• High opportunity cost</li> <li>• Much pressure to let students take any course regardless of college readiness—much press about how developmental courses are a waste of time and \$\$</li> <li>• Some faculty perceive pressure to lower standards so more students will pass (but then this hurts us when they go to work or transfer and can't read, write or add)</li> </ul>	<ul style="list-style-type: none"> <li>• Labor Market value of Associate Degree</li> <li>• Universities encourage students to transfer prior to completion</li> <li>• Ability to track students who leave the state</li> <li>• Abundance of other education opportunities in the region</li> <li>• Virginia's universities are not part of one unified system, so their requirements for programs in a given field are remarkably different from one another, making it almost impossible to develop one curriculum that transfers equally well to even just the most common receiving institutions</li> </ul>