

A.A.S. Contract Management /
B.A.S. Managerial Leadership Pathway
2023-2024

# A.A.S. Contract Management

## **ADVANCE Program Milestones**

ADVANCE Milestone Requirements: All ADVANCE students must adhere to the following requirements. For Milestones #1-#3, failure to meet these milestones will prevent a student from matriculating to Mason and/or result in termination from ADVANCE. For Milestones #4-#7, failure to meet these milestones may delay matriculation to Mason.

- 1. Students must complete their NOVA degree within 4 years of being admitted into ADVANCE. Students are highly encouraged to be continuously enrolled at NOVA/Mason to support progress towards degree completion.
- 2. Students must maintain a minimum 2.5 cumulative GPA at NOVA and must have a minimum 2.5 GPA upon matriculation to Mason.
- 3. Students who wish to enroll at Mason for the fall semester must apply for NOVA spring graduation by March 1 or summer graduation by June 1. Students who wish to enroll at Mason for the spring semester must apply for NOVA fall graduation by October 1.
- 4. Students must begin developmental coursework no later than the first semester in ADVANCE at NOVA.
- 5. Students must take first college-level MTH course and ENG 111 in the semester immediately following the completion of any MDE or EDE courses (excluding summer).
- 6. In the first 30 credits, students must complete ENG 111 and ENG 112 with a C or better.
- 7. Students must complete a Mason Core Quantitative Reasoning course equivalent with a C or better no later than one semester before NOVA graduation. Refer to your pathway to select the appropriate MTH course(s).

#### **ADVANCE Program-Specific Requirements:**

BAS degrees are designed for adult learners who have some work experience in their field of choice. Further, BAS degrees are considered terminal degrees, which means they may not lead to advanced study in master's degree or doctoral programs. Students who are interested in advanced study are encouraged to contact graduate programs early to determine if the BAS program fits their requirements.

| NOVA DEGREE<br>REQUIREMENT | Credits | Courses  | MASON<br>TRANSFER<br>EQUIVALENT            | MASON<br>CORE/DEGREE<br>EQUIVALENT |
|----------------------------|---------|--|--|------------------------------------|
| 1 SDV Course               | 1       | SDV 100 College Success Skills <b>OR</b><br>SDV 101 Orientation to Business  | UNIV 100                                   | General Elective                   |
| 2 ENG 111                  | 3       | ENG 111 College Composition I <sup>1</sup>   | ENGH 101                                   | Written Comm                       |
| 3 CON 100                  | 3       | CON 100 Shaping Business Arrangements  | BAS XXX                                    | General Elective                   |
| 4 CON 104                  | 3       | CON 104 Federal Acquisition Regulation (FAR) Fundamentals I  | BAS XXX                                    | General Elective                   |
| 5 ITE 152                  | 3       | ITE 152 Introduction to Digital and Information Literacy and Computer Applications   | IT 104                                     | Info Tech                          |
| 6 MTH 154                  | 3       | MTH 154 Quantitative Reasoning   | MATH 106                                   | Quantitative                       |
| 7 CON 105                  | 3       | CON 105 Federal Acquisition Regulation (FAR) Fundamentals II   | BAS XXX                                    | General Elective                   |
| 8 CON 121                  | 3       | CON 121 Strategic Focused Contracting II   | BAS XXX                                    | General Elective                   |
| 9 CST 110                  | 3       | CST 110 Introduction to Human Communication  | COMM 101                                   | Oral Comm                          |
| 10 ECO 201                 | 3       | ECO 201 Principles of Macroeconomics   | ECON 104                                   | Soc/Behav                          |
| 11 ENG 112                 | 3       | ENG 112 College Composition II <sup>1</sup>  | ENGH XXX                                   | General Elective                   |
| 12 ACC 211                 | 3       | ACC 211 Principles of Accounting I   | See #17                                    | General Elective                   |
| 13 BUS 200                 | 3       | BUS 200 Principles of Management   | BUS XXX                                    | General Elective                   |
| 14 CON 170                 | 3       | CON 170 Fundamentals of Cost and Price Analysis  | BAS XXX                                    | General Elective                   |
| 15 CON 214                 | 3       | CON 214 Business Decisions for Contracting   | BAS XXX                                    | General Elective                   |
| 16 Humanities/Fine Arts    | 3       | ENG 225 Reading Literature <b>OR</b> ENG 245 British Literature <b>OR</b> ENG 246 American Literature <b>OR</b> ENG 255 World Literature <b>OR</b> ENG 258 African American Literature <b>OR</b> | ENGH 202 or<br>FRLN L330 (ENG<br>255 only) | Literature                         |
|                            |         | ENG 275 Women in Literature <b>OR</b> Any 200-Level ENG Literature course <sup>2</sup>   |  |                                    |

| 17                         | ACC 212    | 3  | ACC 212 Principles of Accounting II              | ACCT 203 & ACCT  | General Elective        |
|----------------------------|------------|----|--|------------------|-------------------------|
| ''                         |            |    |  | 2XX <sup>3</sup> |                         |
| 18                         | BUS 220    | 3  | BUS 220 Introduction to Business Statistics      | BUS XXX          | <b>General Elective</b> |
| 19                         | CON 124    | 3  | CON 124 Contract Execution                       | BAS XXX          | General Elective        |
| 20                         | CON 127    | 3  | CON 127 Contract Administration                  | BAS XXX          | General Elective        |
| 21                         | CON 216    | 3  | CON 216 Legal Considerations in Contracting      | BAS XXX          | General Elective        |
| 22                         | CON 217    | 3  | CON 217 Cost Analysis and Negotiation Techniques | BAS XXX          | General Elective        |
| A.A.S. CONTRACT MANAGEMENT |            | 64 |  |                  |                         |
| DE                         | GREE TOTAL | 04 |  |                  |                         |

For academic policies and procedures, please see NOVA catalog - http://www.nvcc.edu/catalog/index.html

|                               | <b>P C C C C C C C C C C</b> |         | nagerial Leadership Concentration                       | MASON                              |
|-------------------------------|------------------------------|---------|---|------------------------------------|
| _                             | ON DEGREE<br>UIREMENT        | Credits | Course  | MASON<br>CORE/DEGREE<br>EQUIVALENT |
| 23 Concentr                   | ation Requirements           | 3       | MGMT 303 Principles of Management                       | Major                              |
| 24 Gen Ed: A                  | Arts                         | 3       | Approved Arts course (Upper-level) <sup>4</sup>         | Arts                               |
| 25 General I                  | lectives                     | 3       | General Elective (Upper Level, See: Advisor)            | General Elective                   |
| Gen Ed: I                     | Natural Science (Lab)        | 4       | Approved Natural Science with Lab <sup>4</sup>          | Nat Science                        |
| 27 Core Req                   | uirements                    | 3       | BAS 300 Building Professional Competencies              | Major                              |
| 28 Concentr                   | ation Requirements           | 3       | COMM 320 Business and Professional Communication        | Major                              |
| Gen Ed: \\ 29 Commun   level) | Vritten<br>ication (Upper-   | 3       | ENGH 302 Advanced Composition                           | Written Comm                       |
| 30 Concentr                   | ation Requirements           | 3       | INTS 404 Ethics and Leadership                          | Major                              |
| Gen Ed: I<br>Lab)             | Natural Science (Non-        | 3       | Approved Natural Science without Lab <sup>4</sup>       | Nat Science                        |
| 32 Concentr                   | ation Requirements           | 3       | INTS 435 Leadership in a Changing Environment           | Major                              |
| 33 Concentr                   | ation Requirements           | 3       | MBUS 306 Managing Projects and Operations               | Major                              |
| 34 Concentr                   | ation Requirements           | 3       | CONF 300 Conflict Resolution Techniques and Practice    | Writing Intensive                  |
| Core Req                      | uirements                    | 3       | BAS 490 Introduction to Research Methods                | Major                              |
| 6 Concentr                    | ation Requirements           | 3       | CONF 302 Culture, Identity, and Conflict                | Major                              |
| Concentr                      | ation Requirements           | 3       | CONF 320 Interpersonal Conflict Analysis and Resolution | Major                              |
| Gen Ed: 0<br>Understa         |                              | 3       | Approved Upper-level Global Understanding <sup>4</sup>  | Global<br>Understanding            |
| 39 Concentr                   | ation Requirements           | 3       | COMM 401 Interpersonal Communication in the Workplace   | Major                              |
| Gen Ed: 0                     | Global History               | 3       | Approved Global History Course <sup>4</sup>             | Global History                     |
| Core<br>Requiren              | nents/Synthesis              | 3       | BAS 491 Applied Sciences Capstone                       | Synthesis                          |
| A.S. APPL                     | ED SCIENCE                   | 122     |   |                                    |

### **Important Academic Information:**

 $^1$ Students who complete ENG 111 after Spring 2024 will earn ENGH elective for ENG 111 and ENGH 101 for ENG 112.

<sup>2</sup>200-level ENG literature classes include: ENG 225, ENG 230, ENG 236, ENG 237, ENG 245, ENG 246, ENG 250, ENG 255, ENG 256, ENG 257, ENG 258, ENG 271, ENG 275, and ENG 279.

<sup>3</sup>Students must take ACC 211 and ACC 212 in order to receive credit for ACCT 203.

<sup>4</sup>For approved Mason Core courses, please visit - https://catalog.gmu.edu/mason-core/

### Additional General Notes & Resources:

- For academic policies and procedures, please see Mason catalog https://catalog.gmu.edu/policies/
- Students seeking a bachelor's degree must apply at least 45 credits of upper-level courses (numbered 300 or above) toward graduation.