

A.S. Business Administration/
B.S. Business - Marketing Concentration Pathway

Online Option Available

2023-2024

A.S. Business Administration

ADVANCE Program Milestones

ADVANCE Milestone Requirements: All ADVANCE students must adhere to the following requirements. For Milestones #1-#3, failure to meet these milestones will prevent a student from matriculating to Mason and/or result in termination from ADVANCE. For Milestones #4-#7, failure to meet these milestones may delay matriculation to Mason.

- 1. Students must complete their NOVA degree within 4 years of being admitted into ADVANCE. Students are <u>highly encouraged</u> to be continuously enrolled at NOVA/Mason to support progress towards degree completion.
- 2. Students must maintain a minimum 2.5 cumulative GPA at NOVA and must have a minimum 2.5 GPA upon matriculation to Mason.
- 3. Students who wish to enroll at Mason for the fall semester must apply for NOVA spring graduation by March 1 or summer graduation by June 1. Students who wish to enroll at Mason for the spring semester must apply for NOVA fall graduation by October 1.
- 4. Students must begin developmental coursework no later than the first semester in ADVANCE at NOVA.
- 5. Students must take first college-level MTH course and ENG 111 in the semester immediately following the completion of any MDE or EDE courses (excluding summer).
- 6. In the first 30 credits, students must complete ENG 111 and ENG 112 with a C or better.
- 7. Students must complete a Mason Core Quantitative Reasoning course equivalent with a C or better no later than one semester before NOVA graduation. Refer to your pathway to select the appropriate MTH course(s).

	NOVA DEGREE	Credits	Courses	MASON TRANSFER	MASON CORE/DEGREE
	REQUIREMENT			EQUIVALENT	EQUIVALENT
1	SDV Course	1	SDV 100 College Success Skills OR	UNIV 100	General Elective
•	SDV Course		SDV 101 Orientation to Business	ONIV 100	General Elective
2	ENG 111	3	ENG 111 College Composition I ¹	ENGH 101	Written Comm
3	CST Course	3	CST 100 Principles of Public Speaking OR	COMM 100	Oral Comm
3		3	CST 110 Introduction to Human Communication	COMM 101	
			HIS 101 Western Civilizations Pre-1600 CE OR	HIST 101	
4	HIS Course	3	HIS 102 Western Civilizations Post-1600 CE OR	HIST 102	Global History
			HIS 112 World Civilizations Post-1500 CE (recommended)	HIST 125	
5	ITE 140	3	ITE 140 Spreadsheeting for Business	IT XXX	General Elective
6	MTH 161 or Higher	3	MTH 161 Pre-Calculus I	MATH 103T	General Elective
7	BUS 100	3	BUS 100 Introduction to Business	BUS 100	Soc/Behav
8	ENG 112	3	ENG 112 College Composition II ¹	ENGH XXX	General Elective
9	MTH 261	3	MTH 261 Applied Calculus I	MATH 108	Quantitative
	Humanities/Fine Arts #1		ART 100 Art Appreciation OR	ARTH 101	Arts
			ART 101 History of Art: Prehistoric to Gothic OR	ARTH 200	
10		3	ART 102 History of Art: Renaissance to Modern OR	ARTH 201	
10		3	CST 130 Introduction to Theatre OR	THR 101	
			CST 151 Film Appreciation I OR	ENGH L372	
			MUS 121 Music in Society	MUSI 101	
			BIO 101 General Biology I OR	BIOL 103/105	
			CHM 101 Introductory Chemistry OR	CHEM 103	
11	Science Course #1	4	ENV 121 General Environmental Science I OR	EVPP 108/109	Nat Science
			GOL 105 Physical Geology OR	GEOL 101/103	
			PHY 100 Elements of Physics	PHYS 103	
12	ACC 211	3	ACC 211 Principles of Accounting I	See #17	General Elective
13	BUS 280	3	BUS 280 Introduction to International Business	BUS 200	Global Understanding
14	ECO 201	3	ECO 201 Principles of Macroeconomics	ECON 104	Major

Humanities/Fine Arts #2	3	ENG 225 Reading Literature: Culture and Ideas OR			
		ENG 245 British Literature OR			
		ENG 246 American Literature OR	ENGH 202 or		
		ENG 255 World Literature OR	FRLN L330 (ENG	Literature	
		ENG 258 African American Literature OR	255 only)		
		ENG 275 Women in Literature OR			
		Any 200-Level ENG Literature course ²			
	4	BIO 101 General Biology I OR	BIOL 103/105		
		BIO 102 General Biology II OR	BIOL 102		
		CHM 101 Introductory Chemistry OR	CHEM 103		
Science Course #2		ENV 121 General Environmental Science I OR	EVPP 108/109	Nat Science	
Science Course #2		ENV 122 General Environmental Science II OR	EVPP 112/113	Nat Science	
		GOL 105 Physical Geology OR	GEOL 101/103		
		GOL 106 Historical Geology OR	GEOL 102/104		
		PHY 100 Elements of Physics	PHYS 103		
ACC 212	3	ACC 212 Principles of Accounting II	ACCT 203-2XX ³	Major	
B ECO 202	3	ECO 202 Principles of Microeconomics	ECON 103	Major	
BUS 224	3	BUS 224 Statistical Analysis for Business	BUS 210	Major	
BUS 270	3	BUS 270 Interpersonal Dynamics	BUS 103	Major	

A. S. BUSINESS DEGREE TOTAL 60

For academic policies and procedures, please see NOVA catalog - http://www.nvcc.edu/catalog/index.html

B.S. Business - Marketing Concentration

	MASON DEGREE REQUIREMENT	Credits	Course	MASON CORE/DEGREE EQUIVALENT
21	Business Foundations	3	BUS 310 Business Analytics II	Major
22	Business Core	3	BULE 303 Legal Environment of Business	Major
23	Business Core	3	MKTG 303 Principles of Marketing	Major
24	Business Core	3	ACCT 303 Accounting for Decision Making	Major
25	Business Core	3	MGMT 303 Principles of Management	Major
26	Marketing Concentration	3	Marketing Concentration Course ⁴	Major
27	Marketing Concentration	3	Marketing Concentration Course ⁴	Major
28	Business Core	3	FNAN 303 Financial Management	Major
29	Gen Ed: Written Communication (UL)	3	ENGH 302 Advanced Composition (Business Section)	Written Comm
30	Gen Ed: Information Technology/Business Core	3	MIS 303 Introduction to Business Information Systems	Info Tech & Major
31	Business Core	3	BUS 303 Develop Professional Skills II: Advanced Elements	Major
32	Business Core	3	OSCM 303 Operations Management	Major
33	Marketing Concentration	3	Marketing Concentration Course ⁴	Major
34	Marketing Concentration	3	Marketing Concentration Course ⁴	Major
35	Marketing Concentration	3	Marketing Concentration Course ⁴	Major
36	Marketing Concentration	3	Marketing Concentration Course ⁴	Major
37	General Electives	3	General Elective	General Elective
38	Marketing Concentration	3	Marketing Concentration Course ⁴	Writing Intensive & Concentration
39	Capstone	3	BUS 498 Business Capstone: Advanced Business Models	Synthesis & Major
40	General Electives	3	General Elective	General Elective
B.S	. BUSINESS DEGREE TOTAL	120		

Please note: Some fully online courses may require a campus presence for orientations, tests, final exams, or labs.

Important Academic Information:

 1 Students who complete ENG 111 after Spring 2024 will earn ENGH elective for ENG 111 and ENGH 101 for ENG 112.

²200-level ENG literature classes include: ENG 225, ENG 230, ENG 236, ENG 237, ENG 245, ENG 246, ENG 250, ENG 255, ENG 256, ENG 257, ENG 258, ENG 271, ENG 275, and ENG 279.

³Students must take ACC 211 and ACC 212 in order to receive credit for ACCT 203.

⁴For approved Marketing concentration courses, please visit - https://catalog.gmu.edu/colleges-schools/business/business-bs/#requirementstext

Additional General Notes & Resources:

- Students must complete a minimum of 30 credits of School of Business core and concentration courses at Mason, of which at least 9 credits required for the specific major and BUS 498. All business foundations, business core, and concentration requirements must have a grade of C or higher. Students are not permitted to take more than three attempts to achieve a C or higher in any of the Business Foundation, Business Core, and business concentration requirements. Those who do not successfully complete the Business foundations, core, or concentration requirements within three attempts will be terminated from the School of Business and not eligible to receive a degree from the School of Business.
- Students who complete a VCCS transfer associate degree (AS, AA, & AFA) will receive a waiver of the Foundation and Exploration (lower division) Mason Core general education categories. To be eligible for the waiver, the students must provide the Mason Office of Admissions with a final, official transcript reflecting the degree conferral date. As a prerequisite for ENGH 302, ENGH 101 is not waived. Students must complete ENGH 100 or ENGH 101, or an equivalent, with a C or higher.
- For academic policies and procedures, please see Mason catalog https://catalog.gmu.edu/policies/
- Students seeking a bachelor's degree must apply at least 45 credits of upper-level courses (numbered 300 or above) toward graduation.