

CONTRACT MANAGEMENT

Certificate

AL

Purpose: The certificate curriculum in Contract Management is designed for students desiring to take courses directly related to the contract management field. Upon successful completion, employment objectives include: project management, procurement analyst, contract administrator, contract negotiator, contract price analyst, contract termination specialist, and contracting officer.

One Year		Credits
1st Semester		
CON	100 Shaping Business Arrangements	3
CON	110 Contract Support Planning	3
CON	111 Contract Strategy Execution	3
CON	112 Contract Performance Assessment I	3
ENG	111 College Composition I	3
SDV	Elective	<u>1</u>
	Total	16
2nd Semester		
CON	120 Strategic Focused Contracting I	3
CON	214 Business Decisions for Contracting	3
CON	215 Intermediate Contracting Support	3
CON	216 Legal Considerations in Contracting	3
CON	217 Cost Analysis and Negotiation Techniques	3
CON	218 Advanced Contracting Support	<u>3</u>
	Total	18

Total credits for the Contract Management Certificate = 34