Northern Virginia Community College 2008-2009 Catalog

REAL ESTATE BROKERAGE

Certificate AN

Purpose: The curriculum is designed for present or future practitioners in the profession who wish to improve or acquire understanding and knowledge of essential real estate subjects.

Recommended Preparation: Proficiency in high school English and background in basic arithmetic operations.

| One Year | | Credits |
|--------------|-------------------------------|----------|
| 1st Semester | | |
| BUS | 100 Introduction to Business | 3 |
| ENG | 111 College Composition I | 3 |
| REA | 100 Principles of Real Estate | 4 |
| REA | 217 Real Estate Finance | 3 |
| SDV | Elective | <u>1</u> |
| | Total | 14 |
| 2nd Semester | | |
| REA | 215 Real Estate Brokerage | 3 |
| REA | 216 Real Estate Appraisal | 3 |
| REA | 245 Real Estate Law | 3 |
| REA | Elective | 4 |
| 1 | Social Science Elective | <u>3</u> |
| | Total | 16 |

Total credits for the Real Estate Brokerage Certificate = 30.

¹ The social science elective may be selected from the social/behavioral sciences courses listed under General Education Electives.