

CONTRACT MANAGEMENT (formerly Acquisition and Procurement)

Associate of Applied Science Degree

AL

Purpose: The curriculum is designed for persons who plan to seek employment in contract management positions and for those presently in contract management positions who seek career advancement. The occupational objectives include project manager, procurement analyst, contract administrator, contract specialist, contract negotiator, contract price analyst, and contract termination specialist.

Transfer Information: Although transfer is not the primary purpose of an A.A.S. program, NVCC has articulation agreements that facilitate the transfer of this and other career-oriented programs to selected senior institutions. Students interested in transfer should contact a counselor or their faculty advisor early in their program.

Admission Requirements: In addition to the general admission requirements of the College, entry into the program requires proficiency in high school English and mathematics. Students with deficiencies will require developmental studies.

Program Description: The first two semesters of the curriculum are similar to other curricula in business. However, in the second year students will pursue an individual specialty in contract management. The curriculum includes technical courses in contract management, courses in related areas, and courses in general education. Instruction will include both the theoretical concepts and the practical applications needed for future success in the contract management field.

Two Years

Credits

1st Semester

CON	100 Shaping Business Arrangements	3
ECO	120 Survey of Economics	3
ENG	111 College Composition I	3
ITE	115 Intro. to Computer Applications & Concepts	3
¹ MTH	151 Mathematics for the Liberal Arts I	3
SDV	Elective	<u>1</u>
	Total	16

2nd Semester

CON	110 Contract Support Planning	3
CON	120 Strategic Focused Contracting I	3
ENG	112 College Composition II	3
² PED	116 Lifetime Fitness & Wellness	1
³ ___	Social Science Elective	3
SPD	110 Intro. to Speech Communication	<u>3</u>
	Total	16

3rd Semester

ACC	211 Principles of Accounting I	3
CON	111 Contract Strategy Execution	3
ACQ	220 Intermediate Contract Pricing	3
ACQ	221 Adv. Acquisition & Procurement Management I	3
BUS	200 Principles of Management	3
⁴ ___	Humanities/Fine Arts Elective	<u>3</u>
	Total	18

4th Semester

ACC	212 Principles of Accounting II	3
ACQ	215 Contract Law	3
CON	112 Contract Performance Assessment I	3
ACQ	222 Adv. Acquisition & Procurement Mgt. II	3
CON	121 Strategic Focused Contracting II	3
BUS	220 Intro. to Business Statistics	3
² PED/RPK		<u>1</u>

Total credits for the A.A.S. Degree in Contract Management = 69.

¹ Students may substitute a higher-level math. Consult a faculty advisor for appropriate selection.

² The PED requirement may be met by one of the following options: PED 116, 2 cr.; PED 116, 1 cr. plus a PED activities course, 1 cr.; or PED 116, 1 cr. plus RPK activities course. PED 116 is offered as both a 1-credit and a 2-credit course.

³ The social science elective may be selected from the economics, geography, history, political science, psychology, or sociology (includes anthropology) courses listed on page 54. PLS 211, U.S. Government I is recommended.

⁴ Humanities/fine arts elective may be chosen from list on page 54.