Course Description
Presents a behaviorally oriented course combining the functions of management with the psychology of leading and managing people. Focuses on the effective use of human resources through understanding human motivation and behavior patterns, conflict management and resolution, group functioning and process, the psychology of decision-making, and the importance of recognizing and managing change. Lecture 3 hours per week.

General Course Purpose
This course is designed to provide the student with the knowledge and skills necessary for predicting, understanding, and influencing human behavior in an organizational environment. The course emphasizes a variety of interdisciplinary theories, models, and strategies to use in problem solving. This course is a requirement for the A.A.S. in Business Management and may be taken as an elective wherever appropriate.

Course Prerequisites/Corequisites
An ability to read, comprehend, and analyze material written at a college level. An ability to write and present ideas using standard English.

Course Objectives
A student who successfully completes this course should be able to influence human behavior in an organization by:

- Describe behavioral patterns exhibited with an organization
- Summarize the importance of individual motivation and effective leadership
- Analyze and apply behavior theories and models that influence human behavior
- Analyze the effects and consequences of organizational behavioral and decision making in organizations

Major Topics to be Covered

- Foundations of organizational behavior
- Individual and group behavior
- Structure and process
- Leadership
- Communication
- Motivation
- Organizational development
- Change management
- Goal setting
- Organizational culture and diversity

Optional Topics

- Stress
- Technology
- Careers